

State of Hawaii
DEPARTMENT OF LAND AND NATURAL RESOURCES
Division of State Parks
Honolulu, Hawaii

January 11, 2008

Board of Land and Natural Resources
State of Hawaii
Honolulu, Hawaii

Subject: Request to Enter into a Revocable Permit for the Operation of a Beverage Vending Machine Concession, Waianapanapa State Park, Maui.

A Waianapanapa State Park Concession Agreement was issued to Maui Soda & Ice Works, Ltd. on September 3, 2004 for a one year period commencing on October 1, 2004 and expiring on September 30, 2005. The concessionaire was to provide three (3) beverage (non-alcoholic) vending machines at Waianapanapa State Park. The price for each beverage was \$1.50 with the State receiving the greater of \$100.00 per month or 35% of gross receipts per month.

Although the contract expired, the concessionaire has continued to provide this service with the State receiving its monthly commission as a good faith gesture.

Recently, Maui Soda has requested a price increase of \$2.00 per beverage due to the rise in fuel costs. The trip to Waianapanapa does involve a long distance drive (approximately 2 to 2 1/2 hours, 60 miles) from Central Maui.

Staff would like to have Maui Soda continue their operation with their price increase request. Therefore, in order to continue this service and to address the concessionaire's request for a price increase, we are recommending the issuance of a Revocable Permit.

RECOMMENDATION

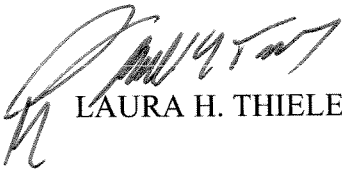
That the Board approves the issuance of a Revocable Permit with Maui Soda & Ice Works, Ltd. on a month-to-month basis (terminable upon thirty days written notice) for the operation of the Waianapanapa State Park concession reflecting the price increase from \$1.50 to \$2.00 per beverage with the State receiving a monthly commission of the greater of \$100.00 per month or 35% of monthly gross receipts.

Respectfully submitted,



DANIEL S. QUINN
State Parks Administrator

APPROVED FOR SUBMITTAL:



LAURA H. THIELEN, Chairperson